
#### Abstract

APPENDIX I QUESTIONNAIRE


TATT DOMESTIC RETAIL MOBILE MARKET CUSTOMER SURVEY

## HOUSEHOLD IDENTIFIERS

| Municipality Code | TEXT | Region_code |
| :---: | :---: | :---: |
|  | -..................... | .............- |
| Name of Municipality | TEXT | Region_name |
| Sub Sample Number | TExt | SubsampleNo |
| ED Number | NUMERIC: INTEGER | ED |
| Community Code | NUMERIC: INTEGER | Community |
| Name of Community | TEXT | Comm_name |
| Household Selection | NUMERIC: INTEGER | hhno |

## VISITATION RECORD

CLICK BUTTON BELOW TO RECORD CURRENT TI ME

DATE: CURRENT TIME
Intv_Start
static text
If there are multiple Dwelling Units/Households in the selected building, the following procedure MUST be used to identify the household to be interviewed.

If the dwelling units are numbered or use an alphabetical listing, follow the pattern used to establish the order of the dwelling units.

If however, there is no numbering, starting from the right end of the ground floor, number each dwelling unit continuing up each floor while maintaining the count from right to left.

Proceed to interview the household that corresponds to the number displayed in the "SELECTED HOUSEHOLD" box.

| NUMBER OF DWELLING UNITS: | NUMERIC: INTEGER |
| :--- | :--- |
| ( ENTER 1 IF SINGLE DWELLING UNIT.) <br> self. InRange (1,100) <br> <font color="blue"> THE NUMBER OF DWELLING UNITS SHOULD BE B <br> ETWEEN 1 AND 100. |  |
| VARIABLE <br> (int)Math. Round ((Ndwe11.value-1)*Quest.IRnd() +1$)$ | LONG |

STATIC TEXT

## INTERVIEW DWELLING UNIT NUMBER!: \%selectedhh\%

STATIC TEXT

## Good Day

My name is $\qquad$ and I am a field interviewer employed by Kairi Consultants Limited. Kairi has been contracted by the Telecommunications Authority of Trinidad and Tobago to conduct a Mobile Market Survey on behalf of the Telecommunications Authority of Trinidad and Tobago.

This survey has been developed to gain insight into your household's demand for, use of and willingness to pay for mobile telecommunications services.

Your household is one of approximately 1,000 randomly selected to participate in this survey, using the sample frame developed by the Central Statistical Office (CSO).

You do not have to answer any question that you are uncomfortable with and all information provided will be treated as confidential.

All household members 18 years and older are eligible to take part in this survey.
If you need further information about this survey, you can contact Dr. Dickson Osuala at the Authority at 675-8288 Ext. XXX or Kairi Consultants Limited at 663-2677.

Do you agree to participate in the survey?

SINGLE-SELECT
01 O Yes

02 No
03 No contact
04 O ED Completed

INTERVIEWER! How many visits have you made to this household?

FOR EACH VISIT MADE, ENTER/SELECT A HIGHE R VALUE THAN THE PREVIOUS VISIT.

DO NOT CHANGE THE NUMBER OF A PREVIOUS VISIT TO A SMALLER NUMBER. YOU WILL NOT B E ABLE TO RE-ENTER THE 'CURRENT TIME' THAT WAS CAPTURED FOR THAT VISIT.

V1 RVISITS.Count(v=>v.@rowcode<(self-1) \&\& v.visitResult.In List (1,5,6))==0

M1 Error! You should not be revisiting households if options 1,5 or 6 is sel ected in the results field!

Four visits

VISITATION RECORD
Roster: \%VISITTITLE\% - VISIT
generated by numeric question nvisits

STATIC TEXT
E RVISITS.Count(v=>v.@rowcode<@rowcode \&\& v.visitResult.InList(1,5,6))!=0
V1 /* macro is not used here to facilitate copying */ RVISITS.Count(v=>v.@rowcode<@rowcode \&\& v.visitResult.InList(1,5, 6)) $==0$

M1 Error! There should be no visits after a terminal visit.
Visitation logic check:

QL INTERVIEWER: Please record the date and ti
DATE: CURRENT TIME
visitTimestamp me of the interview by clicking the "RECORD C URRENT TIME" button below.

V1 (@rowcode==RVISITS.Min(x=>x.@rowcode)) || (se1f>RVISITS[ @rowcode-1].visitTimestamp)

M1 Error! The visit's timestamp must be later than the timestamp of the pr evious visit!


[^0]| INTERVIEWER! What was the result of the visit? <br> (@optioncode.InList(1,2,3,7) \&\& V2==1) \|| (@optioncode.InList(5,7) \& \& V2==2) || (@optioncode.InList(4,6,7) \&\& V2==3)|| (@optioncode.InL ist(8) \&\& V2==4) | Single-select |  | visitresult |
| :---: | :---: | :---: | :---: |
|  | 01 02 03 04 04 05 06 06 07 08 | Household located, contact ed, and interviewed <br> Household located, contact ed, and partially interviewed <br> Household located, contact ed, asked to return later <br> Household located, nobody present <br> Household located, contact ed, refused to participate <br> Household can't be located using the identifying inform ation supplied Other (please specify) Excess/Extra Interview |  |
| Other result of interview: <br> visitresult ==7 | TEXT |  | othervresult |

## SECTION 1: GENERAL PROFILE

| * Please list the first name of all members of yo ur household 18 YEARS AND OVER | LIST |  | Households_list |  |
| :---: | :---: | :---: | :---: | :---: |
|  | -.................................................................................. |  |  |  |
| SECTION 1: GENERAL PROFILE |  |  |  |  |
| Roster: MEMBERS - \%ROSTERTITLE\% <br> generated by list question Households_1ist |  |  |  |  |
| 1.1 Does (named household member) make his /her own decision with respect to purchasing mobile telecommunications services? | SINGLE-SELECT S1Q2 |  |  |  |
|  | $01 \quad \bigcirc_{\text {Yes }}$ |  |  |  |
|  | 02 O No |  |  |  |
| 1.3 What does (named household member) use his/her mobile phone and/or MiFi mobile data services for MOST? | SINGLE-SELECT USE |  |  |  |
|  | 01 O For private reasons |  |  |  |
|  | 02 <br> For private and wo |  |  |  |
|  | 03 |  |  |  |
|  |  | I hav vice |  |  |

## STATIC TEXT

Mobile data services as part of a smartphone plan: Access to the Internet and/or emails on your mobile smartphone offered as part of your mobile call, messaging and data plan.

MiFi mobile data only services: A MiFi is a wireless device, particularly a wireless router, which operates as a Wi-Fi hotspot. A MiFi connects, via the use of a SIM card, to a mobile phone network (using 3G, 4G or LTE) and uses this connection to provide a wireless or Wi-Fi hotspot. A MiFi can provide a Wi-Fi hotspot to various devices capable of establishing internet connections including laptops, tablets, smartphones and video game devices, all of which must be within a specific range of the MiFi.
1.3. * Which of the following telecommunicatio
ns services do you currently use?

CHOOSE ALL THAT APPLY
!S1Q1.Contains(9) || s1Q1.Containson1y(9)
M1 <font color="red"> IF YOU SELECT </font> <font color="blue">NONE O F THE ABOVE</font>, <font color="red"> IT MUST BE THE ONLY ITEM SELECTED</font>

| VARIABLE <br> MEMBERS. Where(\$criteria).select(z=>z.@rowcode).ToArray() <br> [rnd.Value] | LONG |
| :--- | :--- |
| VARIABLE <br> Households_1ist.where( $x=>x . I t e m 1==r a n d o m R o w c o d e) . F i r s t() ~$ <br> .Item2 | sTRING |
| VARIABLE <br> MEMBERS[(int)randomRowcode].S1Q2 | LONG |
| VARIABLE <br> MEMBERS[(int) randomRowcode].USE | LONG |

STATIC TEXT

## SECTION 2: DEMOGRAPHICS



| 2.4. In what month were you born? | SINGL-SELEET |  | dob_month |
| :---: | :---: | :---: | :---: |
|  | 01 | O January |  |
|  | 02 | O February |  |
|  | 03 | O March |  |
|  | 04 | O April |  |
|  | 05 | O May |  |
|  | 06 | O june |  |
|  | 07 | O july |  |
|  | 08 | O August |  |
|  | 09 | O September |  |
|  | 10 | O October |  |
|  | 11 | O November |  |
|  | 12 | O December |  |
|  | 99 | O Don't Know |  |
| VARIABLE <br> /* This calculate the age from the given date of birth. Since both month can be 99, then we have to write multip 1 e cases to account for 99 values. FullyearsBetween find $s$ the number of years between tw | Long |  | age_cur |
|  |  |  |  |
| And 368 other symbols [1] |  |  |  |
| 2.5 How old are you today? | NuMERIC: Integer |  | age |
| IF THE RESPONDENT IS UNABLE TO PROVIDE T HE YEAR OF BIRTH, ESTIMATE AGE WITH THE AS SISTANCE OF THE RESPONDENT. |  |  |  |
| /* Check this recorded age is the same as the calculated age from DOB */ self $==$ age_cur |  |  |  |
| <font color="blue"> The age recorded (\%age\% years old) does not mat ch the age calculated from the date of birth (\%age_cur\% years old). Ple ase verify that you have recorded the date of birth and age correctly.</ font> |  |  |  |
| 2.6. What is your highest level of education co mpleted? | Single-select |  | S2P1 |
|  | 00 | O None |  |
|  | 01 | O Completed some primary |  |
|  | 02 | O Completed primary |  |
|  | 03 | O Completed lower secondary |  |
|  | 04 | O Completed upper secondary |  |
|  | 05 | O Completed post secondary non-tertiary education |  |
|  | 06 | Completed short cycle tertia ry education |  |
|  | 07 | O Completed Bachelor's degre e or equivalent |  |
|  | 08 | Completed Master's degree or equivalent |  |
|  | 09 | Completed Doctoral degree or equivalent |  |
|  | 10 | O Not stated |  |


| 2.7. Do you currently work or did you have a jo b in the last week? | Single-select |  | S2P2 |
| :---: | :---: | :---: | :---: |
|  |  | $\bigcirc_{\text {Yes }}$ |  |
|  |  | O No |  |
|  | 03 | O Not stated |  |
| 2.8. What kind of work do you do? | SINGLE-SELECT: Combo box |  | S2P3 |
|  | 0001 | O ABATTOIR KEEPER |  |
| IF OCCUPATION NOT FOUND IN LIST, CHOOSE "OTHER" AND TYPE OCCUPATION IN "OTHER KI ND OF OCCUPATION | 0002 ○ ABBOT |  |  |
|  | $0003$ | Able-Bodied Seaman |  |
| $\mathrm{S} 2 \mathrm{P} 2==1$ | 0004 | O Able-bodied Seaman Coast |  |
|  |  | Guard |  |
|  | 0005 | O ACADEMIC ADMINISTRATOR |  |
|  | 0006 | O Accessories Maker |  |
|  | 0007 | ACCOUNT EXECUTIVE,ADVE RTISING |  |
|  | 0008 | O accountant |  |
|  | 0009 | O Accountants |  |
|  | 0010 | Accounting and Bookkeepin g Clerks |  |
|  | 0011 | O accounting Assistant |  |
|  | 0012 | Accounting Associate Profes sionals |  |
|  | 0013 | O ACCOUNTS CLERK |  |
|  | 0014 | O ACCOUNTS SUPERVISOR |  |
|  | 0015 | O ACCOUNTS TECHNICIAN |  |
|  | 0016 | O acetylene plant operato |  |
|  |  | R |  |
|  | And 3 | ther symbols [2] |  |

2.9. What is your gross MONTHLY income?

IF THE RESPONDENT GIVES AN INCOME, ENTER VALUE IN THE BOX PROVIDED. IF THE RESPOND ENT REFUSED TO ANSWER, ASK HIM/HER TO PR OVIDE A RANGE USING THE OPTIONS PROVIDE D.

SELECT "RATHER NOT SAY" ONLY IF THE RESPO NDENT REFUSES TO PROVIDE A RESPONSE.

E $\mathrm{S} 2 \mathrm{P} 2==1$
special values
01 Less than 1,000
02 1,000-3,999
03 4,000-6,999
04 7,000-9,999

05 10,000-12,999
06 13,000-15,999
07 16,000-18,999
08 19,000-21,999
09 22,000-24,999
10 25,000-27,999
11 28,000-30,999
12 31,000 and Above
13 Rather not say

SECTION 3: MOBILE MARKET
SECTION 3A: DEMAND FOR AND USAGE OF MOBILE CALL, MESSAGING, AND DATA SERVICES
E s1Q1.Contains(1) || s1Q1.Contains(2) || s1Q1.Contains(3)

|  |  |
| :--- | :--- |
| 3A.1. How many mobile SIM cards have you US | NUMERIC: INTEGER |
| ED in the LAST 30 DAYS? |  |
| SIM CARDS THAT HAVE NOT BEEN USED IN THE |  |
| LAST 30 DAYS ARE NOT ACTIVE. IF A SIM CARD I |  |
| S INSTALLED IN A MOBILE PHONE BUT HAS NO |  |
| T BEEN USED IN THE LAST 30 DAYS IT IS NOT AC |  |
| TIVE. |  |

SECTION 3: MOBILE MARKET / SECTION 3A: DEMAND FOR AND USAGE OF MOBILE CALL, MESSAGING, AND DATA SERVICES
Roster: ACTIVE SIM - \%ROSTERTITLE\%
generated by numeric question S3AQ1
SIMCARDS
s3AQ1 >1


3A. 4 * Who is your MAIN mobile service provid er for mobile call and messaging only services?

AN ANSWER MUST BE PROVIDED TO THIS QUE STION. PROBE IF NECESSARY.

SINGLE-SELECT
01 Bmobile
$02 \bigcirc$ Digicel

03 Not stated

3A.5. * Which mobile plans do you currently su bscribe to?

CHOOSE ALL THAT APPLY.Prepaid PAYG plans - i.e., yo u need to buy credit for you r mobile phone calls or SMS via scratch cards, SMS, or o nline $\square$ Prepaid daily/weekly/month ly plans - i.e., you purchase a mobile plan that includes c alls, SMS/MMS, and data for a specific time period e a contract and pay a mont hly subscription charge

3A.6. Please RANK your TOP THREE purchased $t$ op up values, based on frequency of purchase, in a typical month.
\$Prepaid
!S3AQ6.Contains(9) || S3AQ6.ContainsOn7y(9)
M1 <font color="blue"> IF YOU SELECT DON'T KNOW, IT MUST BE THE ON LY ITEM SELECTED</font>
MULTI-SELECT: ORDERED S3AQ6

MULTI-SELECT: ORDERED
S3AQ6
$\square$ TT\$100 $\square$ TT\$200 $\square_{T T \$ 300}$ $\square$ TT\$400 $\square$ Other (please specify) $\square$ Don't know

3A.6B. Other purchased top up values, based o $n$ frequency of purchase, in a typical month.

E S3AQ6.Contains(8)

3A.7. * On average, how much do you spend o n mobile communication services MONTHLY ( $T$ hat is, voice, messaging and data)?
01 O Under \$200
02 ○ $\$ 200-\$ 399$
$03 \quad$ ○ $\$ 400-\$ 599$
$04 \quad$ Above $\$ 600$
05 O Don't know
06 O Not stated

3A.8. * On average, how much do you spend o n MIFi (mobile data only) services MONTHLY?

E S1Q1.Contains(6)
$01 \quad$ O Under \$50
$02 \quad$ ○ $\$ 50-\$ 99$
$03 \quad$ O \$100-\$199
04 ○ $\$ 200-\$ 299$
$05 \quad$ ○ $\$ 300-\$ 399$
06 ○ $\$ 400-\$ 459$
07 O Over \$600
08 O Don't know
$09 \quad$ O Not stated

STATIC TEXT
Over The Top (OTT) refers to call or messaging services which are accessible via applications on your smartphones and allow you to call/message other users by using your mobile data. Popular OTT applications include WhatsApp, Skype, Viber, Google Chat, WeChat, FaceTime and Microsoft Teams.

3A.9. For what purpose do you use your mobile services?

CHOOSE ALL THAT APPLY.
DO NOT READ TEXT IN BRACKETS.
REFER TO DEFINITION OF OTT ABOVE FOR OPTI ON 8, IF NECESSARY.

V1 !S3AQ9.Contains(11) || s3AQ9.ContainsOn7y(11)
M1 <font color="blue"> IF YOU SELECT NOT STATED, IT MUST BE THE ON LY ITEM SELECTED</font>

MULTI-SELECT
$\square_{\text {Receive calls and text messa }}$ ges (SMS/MMS)
$\square$ Make calls /send text messa ges (SMS/MMS) to other mo bile numbers also subscribe d to your provider (i.e., bmo bile or Digicel) $\square$ Make calls/send text messa ges (SMS/MMS) to other mo bile numbers subscribed to the other provider (i.e., bmo bile or Digicel)
$\square$ Make calls to mobile numbe rs in Trinidad and Tobago $\square$ Make international calls/sen d text messages (SMS/MMS) abroad $\square$ Access the Internet on your mobile phone $\square$ Send and receive emails on your mobile phone $\square$ Make and receive OTT call a nd/or messaging services $\square$ Connect other devices such as PCs, laptops, etc. to the I nternet with your smartpho neOther (Please specify)Not stated


SECTION 3: MOBILE MARKET
SECTION 3B: PAY AS YOU GO (PAYG) SERVICE USERS
E S3AQ5.Contains(1)

SECTION 3: MOBILE MARKET / SECTION 3B: PAY AS YOU GO (PAYG) SERVICE USERS
3B1: MOBILE CALLS

3B1.1A. * Assuming that your mobile service pr ovider would start charging you TT\$5 to TT\$10 more for MOBILE CALLS, what action would yo u take?

E S3AQ11==1 O Make fewer calls, but use O TT messaging (such as What sApp, iMessaging or WeCha t) instead O switch to a PAYG offering fr om another mobile service provider

3B1.1A. * Assuming that your mobile service pr ovider would start charging you TT\$10 to TT\$2 0 more for MOBILE CALLS, what action would y ou take?

E S3AQ11==2

O Do nothing (or pay the speci fic increase and continue as normal)

O Not stated

3B1.1A. * Assuming that your mobile service pr ovider would start charging you TT\$20 to TT\$4 0 more for MOBILE CALLS, what action would y ou take?

SINGLE-SELECT
S3B1Q1C

O Make fewer calls, but use O TT messaging (such as What sApp, iMessaging or WeCha t) instead

O switch to a PAYG offering fr om another mobile service provider
O Stop using PAYG mobile call

Switch to a mobile prepaid o r postpaid plan
O Do nothing (or pay the speci
fic increase and continue as
normal)
O Don't know

3B1.1A. * Assuming that your mobile service pr ovider would start charging you TT\$40 to TT\$5 0 more for MOBILE CALLS, what action would y ou take?

E S3AQ11==4

02 O Make fewer calls, but use O
TT calls (such as Viber, Skyp
e, Google Voice, WhatsApp,
or FaceTime) instead
03 O Make fewer calls, but use O TT messaging (such as What sApp, iMessaging or WeCha t) instead
$04 \quad$ O Switch to a PAYG offering fr om another mobile service provider
05 O Stop using PAYG mobile call s
$06 \quad$ O switch to a mobile prepaid o r postpaid plan
$07 \quad$ O Do nothing (or pay the speci fic increase and continue as normal)
O Don't know
$09 \quad$ O Not stated

3B1.2 You said you would do nothing if your m obile service provider started charging you mo re for mobile calls. Why would you do nothing?
$E$ S3B1Q1A==7 || $\mathrm{s} 3 \mathrm{~B} 1 \mathrm{Q} 1 \mathrm{~B}==7| | \mathrm{s} 3 \mathrm{~B} 1 \mathrm{Q} 1 \mathrm{C}==7| | \mathrm{S} 3 \mathrm{~B} 1 \mathrm{Q} 1 \mathrm{D}==7$
multi-selectI am ok paying more for mo bile calls e
$\square_{\text {I do not consider the service }}$ offerings from the OTT prov iders or other mobile servic e providers better than my c urrent mobile call plan $\square$ There are high barriers to $s$ witch my mobile service pla n/provider $\square$ Other (please specify) $\square_{\text {Don't know }}$ $\square_{\text {I am not aware of any altern }}$ ative mobile call plans or pr oviders $\square_{\text {I am not aware of any OTT s }}$ ervices being available to $m$

S3B1Q2

3B.1.2B. What other reason can you give for doi ng nothing if your mobile service provider start ed charging you more for mobile calls? $\qquad$
E
S3B1Q2.Contains(6)

3B1.3. What are THREE KEY ADVANTAGES of yo ur mobile service when compared to a FIXED L ANDLINE SERVICE?
(For example from TSTT's Fixed Line or Flow's H ome Phone services)

PLEASE RANK RESPONSES.
V1 !s3B1Q3.Contains(7) || s3B1Q3.ContainsOnly(7)
M1 <font color="blue"> IF YOU SELECT NO ADVANTAGE, IT MUST BE THE ONLY ITEM SELECTED</font>

MULTI-SELECT: ORDERED
$01 \quad \square$ Mobility (Being able to make and receive calls on the mov
e)
$\square_{\text {Price (For the numbers I call, }}$ mobile calls are less expensi ve than fixed calls)

V2 !s3b1Q3.Contains(9) || s3b1Q3.Containson1y (9)
M2 <font color="blue"> IF YOU SELECT DON'T KNOW, IT MUST BE THE ON LY ITEM SELECTED</font>
V3 !s3b1Q3.Contains(10) || s3b1Q3.Containson1y(10)
M3 <font color="blue"> IF YOU SELECT NOT STATED, IT MUST BE THE ON LY ITEM SELECTED</font>
$\square$ Quality of service (Call qualit y, fewer dropped calls, etc.)Service availability (I cannot access fixed line services at home)Customer service offered ( $T$ he customer services offere d from my mobile provider i by fixed line providers)

Being able to make calls dur ing power outagesDon't know

|  | 07 <br> 08 <br> 09 <br> 10 | No advantage <br> Other (Please specify) <br> Don't know <br> Not stated |  |
| :---: | :---: | :---: | :---: |
| 3B1.3B. What other advantage does your curre nt mobile service provide compared to FIXED L ANDLINE SERVICE? | text |  | s3b1Q3B |

$\square$ Not stated

$$
s \text { better than those offered }
$$

$\square$

3B1.4. What are THREE KEY DISADVANTAGES of your mobile call service when compared to a FI XED LANDLINE SERVICE? (For example from TST T's Fixed Line or Flow's Home Phone services) P LEASE RANK RESPONSES.

V1
!S3B1Q4.Contains(5) || s3B1Q4.ContainsOn1y(5)
M1 <font color="blue"> IF YOU SELECT NO DISADVANTAGE, IT MUST BE T HE ONLY ITEM SELECTED</font>
V2 !S3B1Q4.Contains(7) || S3B1Q4.ContainsOn1y(7)
M2 <font color="blue"> IF YOU SELECT DON'T KNOW, IT MUST BE THE ON LY ITEM SELECTED</font>
V3 !S3B1Q4.Contains(8) || S3B1Q4.ContainsOn1y(8)
M3 <font color="blue"> IF YOU SELECT NOT STATED, IT MUST BE THE ON LY ITEM SELECTED</font>
$01 \quad \square$ Price (i.e., for the numbers I call, mobile calls are more e xpensive than fixed calls)
$\square$ Quality of service (i.e., call q uality, drop calls, etc.)Service availability (i.e., I can not reliably access mobile ca Il services where I need the m)
$\square$ Customer services offered (i
.e., the customer services of fered from my mobile provi der are important to me, bu t much worse than those off ered from fixed line provide
rs)
$\square$ No disadvantage
$\square$ Other (Please specify)
$\square_{\text {Don't know }}$
$\square$ Not stated

3B1.4B. What other disadvantage does your cu rrent mobile service provide compared to a FIX ED LANDLINE SERVICE?


3B1.6. What are THREE KEY DISADVANTAGES of your mobile call service when compared to OT T CALL SERVICES? (For example, WhatsApp, Sky pe, Viber, Google Chat, WeChat, FaceTime and Teams etc.)

PLEASE RANK RESPONSES.
1 !S3B1Q6.Contains(5) || s3B1Q6.ContainsOn1y(5)
M1 <font color="blue"> IF YOU SELECT NO OTHER DISADVANTAGE, IT MU ST BE THE ONLY ITEM SELECTED</font>
V2 !s3b1Q6.Contains(7) || s3B1Q6.ContainsOn1y(7)
M2 <font color="blue"> IF YOU SELECT DON'T KNOW, IT MUST BE THE ON LY ITEM SELECTED</font>
V3 !s3b1Q6.Contains(8) || s3B1Q6.Containson1y(8)
M3 <font color="blue"> IF YOU SELECT NOT STATED, IT MUST BE THE ON LY ITEM SELECTED</font>

MULTI-SELECT: ORDERED
$01 \quad \square$ Price (i.e., OTT services are c heaper than mobile call serv ices)Convenience/user friendline ss (i.e., mobile call services a re more difficult to use than OTT services)Customer services offered f rom mobile services is wors e than for OTT services
$\square$ Quality of service (i.e., mobil e calls offer lower quality/ar e less reliable than OTT) $\square$ No disadvantage $\square$ Other (Please specify)Don't knowNot stated

3B1.6B. What other disadvantage does your m obile call service provide compared to OTT CAL L SERVICES?

E

3B1.7. * Within the LAST 6 MONTHS, did you co nsider switching from your mobile call service plan to another plan?
$\qquad$
3B1.8 * Which of the following options BEST de scribes your switching pattern from your curre nt mobile call plan to another plan?

E S3B1Q7==1

3B1.9. You said that you considered switching y our mobile plan to another plan but did not swi tch.

Why did you not switch from your current mob ile call plan to a new plan? CHOOSE ALL THAT A PPLY.

DO NOT READ OPTIONS.
E S3B1Q7==2
V1 !s3b1Q9.Contains(17) || s3B1Q9.Containson1y(17)
M1 <font color="blue"> IF YOU SELECT NOT STATED, IT MUST BE THE ON LY ITEM SELECTED</font>Don't want to get locked int o contract with new provide r
$\square_{\text {Reluctant to leave provider I }}$ trust for one I don't knowStrong sense of loyalty towa rds current provider
$\square$ Shopping for new provider t oo much of a hassle/chore $\square$

Only short term gain as pro viders follow each other

[^1]3B1.9B. What other reason can you give for not switching from your current mobile call plan/p ackage to a new plan.

3B2.1A. * Assuming that your mobile service pr ovider would start charging you TT\$1 more M ONTHLY for text messages (SMS/MMS), what a ction would you take?

E S3AQ12==1


3B2.1A. * Assuming that your mobile service pr ovider would start charging you TT\$2 to TT\$3 more MONTHLY for text messages (SMS/MMS), what action would you take?

E $\mathrm{S} 3 \mathrm{AQ} 12==2$

01
01
SMS messages)

O Send fewer text messages ( SMS messages) and use mo re OTT messaging (such as WhatsApp, iMessaging or W eChat) instead
$03 \quad$ O Stop sending text messages (SMS messages) altogether
4 O Use OTT messaging only
5 O Do nothing
06 O Don't know
$07 \quad$ O Not stated

$$
\begin{aligned}
& \text { 3B2.1A. * Assuming that your mobile service pr } \\
& \text { ovider would start charging you TT\$3 to TT\$5 } \\
& \text { more MONTHLY for text messages (SMS/MMS), } \\
& \text { what action would you take? } \\
& \text { E S3AQ12==3 }
\end{aligned}
$$

| single-select |  | s3B2Q1c |
| :---: | :---: | :---: |
| 01 | O Send fewer text messages ( |  |
|  | SMS messages) |  |
| 02 | O Send fewer text messages ( |  |
|  | SMS messages) and use mo |  |
|  | re OTT messaging (such as |  |
|  | WhatsApp, iMessaging or W |  |
|  | eChat) instead |  |
| 03 | O Stop sending text messages |  |
|  | (SMS messages) altogether |  |
| 04 | O Use OTT messaging only |  |
| 05 | O Do nothing |  |
| 06 | O Don't know |  |
| 07 | O Not stated |  |



+......
E
s3B2Q4.Contains(6)

SECTION 3: MOBILE MARKET / SECTION 3B: PAY AS YOU GO (PAYG) SERVICE USERS
3B3: MOBILE DATA
E S1Q1.Contains(2)

3B3.1A. * Assuming that your mobile service pr ovider would start charging you TT\$5 more M ONTHLY for mobile data usage, what action wo uld you take?

E S3AQ13==1

3B3.1A. * Assuming that your mobile service pr ovider would start charging you TT\$10 to TT\$2 0 more MONTHLY for mobile data usage, what action would you take?

E $S 3 A Q 13==1$
3B3.2. You said you would do nothing if your m
obile service provider started charging you mo re for mobile data usage.

Why would you do nothing if your mobile servi ce provider increased the cost of your MiFi (mo bile data only) service?

E $\quad \mathrm{S} 3 \mathrm{~B} 3 \mathrm{Q} 1 \mathrm{~A}==6$ || $\mathrm{s} 3 \mathrm{~B} 3 \mathrm{Q} 1 \mathrm{~B}==6$ || $\mathrm{s} 3 \mathrm{~B} 3 \mathrm{Q} 1 \mathrm{C}==6$

SINGLE-SELECT
S3B3Q1C
$01 \quad$ O Stop using mobile data servi ces all together
22 Use less mobile data, but st ay on my current plan
3 O Use less mobile data by offl oading to WiFi where possib le
O switch to a mobile offering $f$ rom another service provide
$r$
O Use mobile call or SMS/MM S services on my current mo bile plan instead
$06 \quad$ Other (please specify)
07 O Do nothing
08 O Don't know
$09 \quad$ O Not stated

SINGLE-SELECT
01 O I am ok paying more for mo bile data services
$02 \quad$ O I am not aware of ways to re duce my current mobile dat a usage
O
I do not consider any altern ative service offerings to be better than my mobile data services
$04 \quad$ O I consider there to be high b arriers to switch my mobile data plan/provider. 3B3.2B. What other reason can you give for doi
ng nothing if your mobile service provider start ed charging you more for mobile data usage?

O Other (please specify)
O Not stated

E $\mathrm{S} 3 \mathrm{~B} 3 \mathrm{Q} 2==5$

3B3.3. * Within the LAST 6 MONTHS, did you co nsider switching from your mobile data plan to another plan?
01 O Considered and switched

02 O Considered but did not swit
ch
03

3B3.4 Which of the following options BEST desc ribes your switching pattern from your current mobile data plan to another plan?

E $\mathrm{S} 3 \mathrm{~B} 3 \mathrm{Q} 3=1$

I switched to a lower priced plan with my current provid er
I switched to a lower priced plan with a new provider $03 \quad \mathrm{O}_{\text {I switched to a higher priced }}$ plan with my current provid
er
O I switched to a higher priced plan with a new provider

3B3.5. Why did you NOT SWITCH from your cur rent mobile data plan to a new plan?

PLEASE SELECT ALL THAT APPLY.
E $\mathrm{S} 3 \mathrm{~B} 3 \mathrm{Q} 3==2$
2

3B3.5B. What other reason can you give for not switching from your current mobile data plan $t$ o a new plan?Don't want to get locked int o contract with new provide
r
$\square$ Reluctant to leave provider I trust for one I don't knowStrong sense of loyalty towa rds current provider
$\square$ Shopping for new provider $t$ oo much of a hassle/chore
$\square$ Only short term gain as pro viders follow each other $\square$ Difficult to make compariso ns between providers
$\square$ Don't have time to research options
$\square$ Don't want to lose current d eal/package
$\square$ Big risk that something will go wrong in transitionDon't know enough to mak e right choice
$\square$ Uncomfortable discussing t echnical details with sales st aff
$\square$ No difference in cost of sup plier
$\square$ No difference in quality of $s$ upplier
$\square$ Don't know where to find tr usted information about op tions
$\square$ Other (please specify)
$\square$ Not stated

| 3C1.1A. * Assuming that your mobile service pr ovider would start charging you TT\$5 to TT\$10 more per month for your mobile call plan, wha t action would you take? | Single-select |  | s3C1Q1A |
| :---: | :---: | :---: | :---: |
|  | 01 | Make fewer mobile calls or s |  |
| E S3AQ11==1 | 02 | Send fewer SMS/MMS calls or stop sending SMS/MMS c alls altogether |  |
|  | 03 | Use OTT call or messaging s ervices instead |  |
|  | 04 | Use less mobile data or stop using mobile data altogethe r |  |
|  | 05 | Change to a mobile plan/pa ckage from another provide $r$ |  |
|  | 06 | O Do nothing |  |
|  | 07 | O Don't know |  |
|  | 08 | O Not stated |  |
| 3C1.1A. * Assuming that your mobile service pr ovider would start charging you TT\$10 to TT\$2 0 more per month for your mobile call plan, wh at action would you take? | Single-Select |  | s3C1Q1B |
|  | 01 | Make fewer mobile calls or s top making calls altogether |  |
| E S3AQ11==2 | 02 | O Send fewer SMS/MMS calls |  |
|  |  | or stop sending SMS/MMS c alls altogether |  |
|  | 03 | O Use OTT call or messaging s |  |
|  | 04 | O Use less mobile data or stop |  |
|  |  | using mobile data altogethe |  |
|  |  | $r$ |  |
|  | 05 | O Change to a mobile plan/pa |  |
|  |  | ckage from another provide |  |
|  |  | $r$ |  |
|  | 06 | O Do nothing |  |
|  | 07 | O Don't know |  |
|  | 08 | O Not stated |  |




[^2]3C1.4. What are THREE KEY ADVANTAGES of yo ur current mobile call plan when compared to a FIXED LANDLINE SERVICE (for example from T STT's Fixed Line or Flow's Home Phone services )?

PLEASE RANK RESPONSES.
V1 !s3C1Q4.Contains(7) || s3C1Q4.ContainsOn1y(7)
M1 <font color="blue"> IF YOU SELECT NO OTHER ADVANTAGE, IT MUST BE THE ONLY ITEM SELECTED</font>
V2 !s3C1Q4.Contains(9) || s3C1Q4.ContainsOn7y(9)
M2 <font color="blue"> IF YOU SELECT DON'T KNOW, IT MUST BE THE ON LY ITEM SELECTED</font>
V3 !s3C1Q4.Contains(10) || s3C1Q4.Containsonly(10)
M3 <font color="blue"> IF YOU SELECT NOT STATED, IT MUST BE THE ON LY ITEM SELECTED</font>
$01 \quad \square_{\text {Mobility (i.e., being able to }}$ make and receive calls on th e move)PriceQuality of service (i.e., call q uality, fewer dropped calls, etc.)Service availability (i.e., I can not access fixed line service $s$ at home)Customer service offered (i.
e., the customer services off ered from my mobile provid er is important to me and $m$ uch better than those offere d from fixed line providers)Being able to make calls dur ing power outagesNo advantageOther (Please specify)Don't know

3C1.4B. What other advantage does your mobil e call plan compared to a FIXED LANDLINE SERV ICE?
text

SCB1Q4B

3C1.5. What are THREE KEY DISADVANTAGES of your mobile call plan when compared to a FIXE D LANDLINE SERVICE?

## PLEASE RANK RESPONSES.

V1
!S3C1Q5.Contains(5) || s3C1Q5.ContainsOn1y(5)
M1 <font color="blue"> IF YOU SELECT NO DISADVANTAGE, IT MUST BE T HE ONLY ITEM SELECTED</font>
V2 !S3C1Q5.Contains(7) || S3C1Q5.ContainsOn1y(7)
M2 <font color="blue"> IF YOU SELECT DON'T KNOW, IT MUST BE THE ON LY ITEM SELECTED</font>
V3 !S3C1Q5.Contains(8) || S3C1Q5.ContainsOn1y(8)
M3 <font color="blue"> IF YOU SELECT NOT STATED, IT MUST BE THE ON LY ITEM SELECTED</font>
$01 \quad \square$ Price (i.e., for the numbers I call, mobile calls are more e xpensive than fixed calls)
$\square$ Quality of service (i.e., call q uality, drop calls, etc.)Service availability (i.e., I can not reliably access mobile ca II services where I need the m)
$\square$ Customer services offered (i
.e., the customer services of fered from my mobile provi der is important to me, but much worse than those offe red from fixed line provider
s)
$\square$ No disadvantage
$\square$ Other (Please specify)
$\square$ Don't know
$\square$ Not stated

3C1.5B. What other disadvantage does your cu rrent mobile call plan provide compared to a FI XED LANDLINE SERVICE? $\qquad$

3C1.6. What are THREE KEY ADVANTAGES of yo ur mobile call plan when compared to OTT CAL L SERVICES (WhatsApp, Skype, Viber, Google Ch at, WeChat, FaceTime and Teams etc.)?

PLEASE RANK RESPONSES.
V1 !s3C1Q6.Contains(6) || s3C1Q6.ContainsOnly(6)
M1 <font color="blue"> IF YOU SELECT NO ADVANTAGE, IT MUST BE THE ONLY ITEM SELECTED</font>
V2 !S3C1Q6.Contains(8) || s3c1Q6.Containson7y(8)
M2 <font color="blue"> IF YOU SELECT DON'T KNOW, IT MUST BE THE ON LY ITEM SELECTED</font>
V3 !s3C1Q6.Contains(9) || s3C1Q6.Containson1y(9)
M3 <font color="blue"> IF YOU SELECT NOT STATED, IT MUST BE THE ON LY ITEM SELECTED</font>
$01 \quad \square$ Price (i.e., for the numbers I call, mobile calls are cheape $r$ than OTT services) OTT) $\square$ Convenience / user friendlin ess (i.e., mobile call services are easier to use than OTT s ervices)
$\square$ Customer service offered (i.
e., the customer services off ered from my mobile provid er is important to me and $m$ uch better than those offere d from fixed line providers)
$\square$ Other (Please specify) $\square \square_{\text {Don't know }}$ $\square$ Not stated e call plan provide when compared to OTT CAL LSERVICES?

E S3C1Q6.Contains(7)


3C1.10. You said that you considered switching your mobile plan to another plan but did not s witch.

Why did you NOT SWITCH from your current m obile call plan to a new plan?

DO NOT READ OPTIONS.
E S3C1Q8==2
V1 !s3C1Q10.Contains(17) || s3C1Q10.ContainsOn1y(17)
M1 <font color="blue"> IF YOU SELECT NOT STATED, IT MUST BE THE ON LY ITEM SELECTED</font>Don't want to get locked int o contract with new provide r
$\square_{\text {Reluctant to leave provider I }}$ trust for one I don't knowStrong sense of loyalty towa rds current provider
$\square$ Shopping for new provider $t$ oo much of a hassle/chore $\square$ Only short term gain as pro viders follow each other $\square$ Difficult to make compariso ns between providers
Don't have time to research options
Don't want to lose current d eal/package
Big risk that something will go wrong in transition $\square$ Don't know enough to mak e right choice
$\square$ Uncomfortable discussing t echnical details with sales st aff
$\square_{\text {No difference in cost of sup }}$ plier
$\square$ No difference in quality of $s$ upplier
$\square$ Don't know where to find tr usted information about op tions
$\square$ Penalties for terminating co ntract (fees charged for a pr emature exit of service/plan
)
$\square$ Other (please specify)

[^3]3C2.1. You said that you would send fewer text messages (SMS/MMS) or stop sending text me ssages (SMS/MMS) altogether if your mobile se rvice provider were to increase the monthly pri ce of your mobile calling service.

How will you decrease your use of text messagi ng (SMS/MMS) services if mobile service provid er were to increase the MONTHLY cost of your text messaging (SMS/MMS)?

E S3C1Q1A==2 || S3C1Q1B==2 || S3C1Q1C==2 || S3C1Q1D==2

SINGLE-SELECT
01 I will send fewer text messa ges (SMS/MMS)

I will send fewer fewer text messages (SMS/MMS) and u se more OTT messaging (su ch as WhatsApp, iMessaging or WeChat) instead

Stop sending text messages
(SMS/MMS) altogether
04 I will use OTT messaging onl
y
Other (please specify)
06
O Not stated

TEXT

3C2.1B. What other action will you take to decr ease your use of text messaging (SMS/MMS) se rvices if mobile service provider were to increa se the MONTHLY cost of your text messaging ( SMS/MMS)?

E S3C2Q1==5

3C2.3. What are THREE KEY ADVANTAGES of yo ur TEXT MESSAGING (SMS/MMS) services when compared to OTT MESSAGING services? (Whats App, Skype, Viber, Google Chat, WeChat, FaceTi me and Teams etc.)

PLEASE RANK RESPONSES.
!S3C2Q3.Contains(5) || S3C2Q3.ContainsOn7y(5)
M1 <font color="blue"> IF YOU SELECT NO ADVANTAGE, IT MUST BE THE ONLY ITEM SELECTED</font>
V2 !s3C2Q3.Contains(7) || s3C2Q3.ContainsOn7y(7)
M2 <font color="blue"> IF YOU SELECT DON'T KNOW, IT MUST BE THE ON LY ITEM SELECTED</font>
V3 !S3C2Q3.Contains(8) || S3C2Q3.Containson1y(8)
M3 <font color="blue"> IF YOU SELECT NOT STATED, IT MUST BE THE ON LY ITEM SELECTED</font>

MULTI-SELECT: ORDERED S3C2Q3
$01 \quad \square$ Price (i.e., text messaging (S MS/MMS) services are chea per than OTT messaging ser vices)
$\square$ Quality of service (i.e., text messaging (SMS/MMS) offe $r$ better quality / are more $r$ eliable than OTT messages)Convenience/user friendline ss (i.e., text messaging (SMS /MMS) are easier to use tha n OTT messaging)

Customer service offered fr om mobile services is better than for OTT servicesNo advantageOther (Please specify)Don't knowNot stated

| multi-Select: ORDERED |  |
| :---: | :---: |
| 01 | $\square$ Price (i.e., Text messaging (S |
|  | $\mathrm{MS} / \mathrm{MMS}$ ) is more expensive |
|  | than OTT messaging) |
| 02 | Quality of service (i.e., text |
|  | messaging (SMS/MMS) offe |
|  | rs lower quality / is less relia |
|  | ble than OTT messaging) |
| 03 | $\square$ Convenience/user friendline |
|  | ss (i.e., text messaging (SMS |
|  | /MMS) is more difficult to us |
|  | e than OTT messages) |
| 04 | $\square$ Customer service offered fr |
|  | om mobile services is worse |
|  | than for OTT services |
| 05 | $\square$ No disdvantage |
| 06 | $\square$ Other (Please specify) |
| 07 | $\square$ Don't know |
| 08 | $\square$ Not stated |

3C2.4. What are THREE KEY DISADVANTAGES of your TEXT MESSAGING (SMS/MMS) services wh en compared to OTT MESSAGING services? (Wh atsApp, Skype, Viber, Google Chat, WeChat, Fac eTime and Teams etc.)

PLEASE RANK RESPONSES.
1 !S3C2Q4.Contains(5) || S3C2Q4.ContainsOnly(5)
M1 <font color="blue"> IF YOU SELECT NO DISADVANTAGE, IT MUST BE T HE ONLY ITEM SELECTED</font>
V2 !s3C2Q4.Contains(7) || s3C2Q4.ContainsOn7y(7)
M2 <font color="blue"> IF YOU SELECT DON'T KNOW, IT MUST BE THE ON LY ITEM SELECTED</font>
V3 !S3C2Q4.Contains(8) || S3C2Q4.Containson1y(8)
M3 <font color="blue"> IF YOU SELECT NOT STATED, IT MUST BE THE ON LY ITEM SELECTED</font>

S3C2Q4


3D.3A. * Assuming that your mobile service pro vider would start charging you TT\$3 to TT\$5 m ore per month for your MiFi (mobile data only) plan, what action would you take?

E $\mathrm{S} 3 \mathrm{AQ} 8==2$
-
lan
3D.3A. * Assuming that your mobile service pro
vider would start charging you TT\$5 to TT\$10 vider would start charging you TT\$5 to TT\$10 more per month for your MiFi (mobile data onl y) plan, what action would you take?

E S3AQ8==3
$01 \quad$ O Stop using MiFi mobile data service all together
O Switch to a mobile Mifi plan from another mobile service provider
03 O Switch to or accessing the I nternet and emails via mobil e data services on a smartp hone instead
O switch to or use a fixed Inte rnet service
$05 \quad$ O Do nothing

## 06 O Don't know

$07 \quad$ O Not stated
single-select
S3DQ3C
01 O Stop using MiFi mobile data service all together

O switch to or accessing the I nternet and emails via mobil e data services on a smartp hone instead
O Switch to or use a fixed Inte rnet service
O Do nothing
O Don't know
07
Switch to a mobile MiFi plan from another mobile service provider O Not stated

3D.3A. * Assuming that your mobile service pro vider would start charging you TT\$10 to TT\$15 more per month for your MiFi (mobile data onl y) plan, what action would you take?

E S3AQ8==4
_
3D.3A. * Assuming that your mobile service pro
vider would start charging you TT\$15 to TT\$20 more per month for your MiFi (mobile data onl y) plan, what action would you take?

E $\operatorname{s3AQ} 8==5$
$01 \quad$ O Stop using MiFi mobile data service all together
O Switch to a mobile MiFi plan from another mobile service provider
03 O Switch to or accessing the I nternet and emails via mobil e data services on a smartp hone instead
$04 \quad$ O switch to or use a fixed Inte rnet service
$05 \quad$ O Do nothing

06 O Don't know
$07 \quad$ O Not stated
single-select
S3DQ3E
01 O Stop using MiFi mobile data service all together
02 O Switch to a mobile MiFi plan from another mobile service provider
Switch to or accessing the I nternet and emails via mobil e data services on a smartp hone instead
Switch to or use a fixed Inte rnet service
O Do nothing
O Don't know
07

3D.3A. * Assuming that your mobile service pro vider would start charging you TT\$20 to TT\$30 more per month for your MiFi (mobile data onl y) plan, what action would you take?

E S3AQ8==6

3D.3A. * Assuming that your mobile service pro vider would start charging you TT\$30 more per month for your MiFi (mobile data only) plan, w hat action would you take?

E S3AQ8==7

SINGLE-SELECT
0

O Switch to a mobile Mifi plan from another mobile service provider
$03 \quad$ O Switch to or accessing the I nternet and emails via mobil e data services on a smartp hone instead
$04 \quad$ O Switch to or use a fixed Inte rnet service
$05 \quad$ O Do nothing

06 O Don't know
$07 \quad$ O Not stated
single-select
S3DQ3G
$01 \quad$ O Stop using MiFi mobile data service all together

O switch to or accessing the I nternet and emails via mobil e data services on a smartp hone instead
O switch to or use a fixed Inte rnet service
O Do nothing
O Don't know
07
O Switch to a mobile MiFi plan from another mobile service provider

O Not stated

3D.3B. * Assuming that your mobile service pro vider would start charging you TT\$2 to TT\$5 m ore per month for your MiFi (mobile data only) plan, what action would you take?

E $\mathrm{S} 3 \mathrm{AQ} 8=1$
$01 \quad$ O Stop using MiFi mobile data service all together
O switch to a mobile MiFi plan from another mobile service provider
03 Switch to or accessing the I nternet and emails via mobil e data services on a smartp hone instead rnet service
$05 \quad$ O Do nothing

## 06 O Don't know

07

O Not stated
single-select
s3DQ3B10

3D.3B. * Assuming that your mobile service pro
$01 \quad$ O Stop using MiFi mobile data service all together
E S3AQ8==2 from another mobile service provider

Switch to or accessing the I nternet and emails via mobil e data services on a smartp hone instead
O Switch to or use a fixed Inte rnet service
O Do nothing
O Don't know
07
O Not stated

3D.3B. * Assuming that your mobile service pro vider would start charging you TT\$10 to TT\$20 more per month for your MiFi (mobile data onl y) plan, what action would you take?

E S3AQ8==3

3D.3B. * Assuming that your mobile service pro
vider would start charging you TT\$20 to TT\$30 vider would start charging you TT\$20 to TT\$30 more per month for your MiFi (mobile data onl y) plan, what action would you take?

E $\mathrm{SBAQ} 8=4$
$01 \quad$ O Stop using MiFi mobile data service all together
Switch to a mobile MiFi plan from another mobile service provider
03 O Switch to or accessing the I nternet and emails via mobil e data services on a smartp hone instead
$04 \quad$ O switch to or use a fixed Inte rnet service
$05 \quad$ O Do nothing

06 O Don't know
$07 \quad$ O Not stated
single-select
S3DQ3D10
01 O Stop using MiFi mobile data service all together
02 O Switch to a mobile MiFi plan from another mobile service provider
Switch to or accessing the I nternet and emails via mobil e data services on a smartp hone instead
$04 \quad$ Switch to or use a fixed Inte rnet service
$05 \quad$ O Do nothing
06 Don't know
$07 \quad$ O Not stated

3D.3B. * Assuming that your mobile service pro vider would start charging you TT\$30 to TT\$40 more per month for your MiFi (mobile data onl y) plan, what action would you take?

E S3AQ8==5
-

Ind
3D.3B. * Assuming that your mobile service pro
vider would start charging you TT\$40 to TT\$60 vider would start charging you TT\$40 to TT\$60 more per month for your MiFi (mobile data onl y) plan, what action would you take?

E $\operatorname{s3AQ} 8=6$
$01 \quad$ O Stop using MiFi mobile data service all together
O Switch to a mobile MiFi plan from another mobile service provider
03 O Switch to or accessing the I nternet and emails via mobil e data services on a smartp hone instead
$04 \quad$ O Switch to or use a fixed Inte rnet service
05 O Do nothing

06 O Don't know
$07 \quad$ O Not stated
single-select
S3DQ3F10
01 O Stop using MiFi mobile data service all together
02 O Switch to a mobile MiFi plan from another mobile service provider
Switch to or accessing the I nternet and emails via mobil e data services on a smartp hone instead
O switch to or use a fixed Inte rnet service
O Do nothing
O Don't know
07

3D.3B. * Assuming that your mobile service pro vider would start charging you TT\$60 more per month for your MiFi (mobile data only) plan, w hat action would you take?

E S3AQ8==7
-
3D.4. You said you would do nothing if your mo
bile service provider started charging you mor e for MiFi (mobile data only) services.

Why would you do nothing if your mobile servi ce provider increased the cost of your MiFi (mo bile data only) service?
E S3DQ3A==5 || S3DQ3B==5 || S3DQ3C==5 || S3DQ3D==5|| S3DQ3 $\mathrm{E}==5$


SINGLE-SELECT
s3DQ3G10
$01 \quad$ O Stop using MiFi mobile data service all together
O Switch to a mobile MiFi plan from another mobile service provider
03 O Switch to or accessing the I nternet and emails via mobil e data services on a smartp hone instead
$04 \quad$ O Switch to or use a fixed Inte rnet service
05 O Do nothing

06 O Don't know
07 O Not stated
single-select
s3DQ4
$01 \quad$ O I am ok paying more for my MiFi mobile data plan
$02 \quad$ O I do not consider the alterna tive service offerings better than my MiFi mobile data pl
an
$03 \quad$ O I consider there to be high b arriers to switch my mobile service plan/provider
04 O Other (please specify)
$05 \quad$ O Not stated

S3DQ4B
3D.4B. What other reason can you give for doin $g$ nothing if your mobile service provider starte d charging you more for MiFi (mobile data only ) service?

E S3DQ4==4

3D.5. What are THREE KEY ADVANTAGES of you $r$ MiFi (mobile data only) plan when compared t o your FIXED BROADBAND INTERNET PLAN?

## PLEASE RANK RESPONSES.

!S3DQ5.Contains(7) || S3DQ5.ContainsOn1y(7)
M1 <font color="blue"> IF YOU SELECT NO ADVANTAGE, IT MUST BE THE ONLY ITEM SELECTED</font>
V2 !S3DQ5.Contains(9) || S3DQ5.ContainsOn7y(9)
M2 <font color="blue"> IF YOU SELECT DON'T KNOW, IT MUST BE THE ON LY ITEM SELECTED</font>
V3 !S3DQ5.Contains(10) || S3DQ5.ContainsOn7y(10)
M3 <font color="blue"> IF YOU SELECT NOT STATED, IT MUST BE THE ON LY ITEM SELECTED</font>

Mobility (i.e., I need to acces $s$ the Internet "on the go" w hich fixed broadband servic es do not allow me to)
$\square$ Reliability (i.e., the download speeds on MiFi mobile data services are more reliable th an on fixed Internet services ) $\square_{\text {Service availability (i.e., I can }}$ not access fixed Internet ser vices at home)
Customer service offered by mobile service providers is b etter than for fixed Internet services
$\square$ No advantage
$\square$ Other (please specify)
$\square$ Don't know
$\square_{\text {Not stated }}$

3D.5B. What other advantage does your MiFi ( mobile data only) plan provide compared to an y FIXED BROADBAND INTERNET SERVICE?

E S3DQ5.Contains(8)


SECTION 3: MOBILE MARKET
SECTION 3E: DEMAND FOR AND USAGE OF OTT CALLING AND MESSAGING SERVICES
E S1Q1.Contains(1) || s1Q1.Contains(2) || s1Q1.Contains(3)
3E.1. * Which of the following mobile device(s) do you use for OTT calling and messaging servi ces?
SINGLE-SELECT
$01 \quad \mathrm{O}_{\text {Smartphone }}$
$02 \quad$ O Tablet with Sim card
${ }^{03} \quad$ O Both Smartphone and Table t with Sim Card
$04 \quad \mathrm{O}_{\text {I don't use OTT call and mes }}$ saging services

SECTION 3: MOBILE MARKET / SECTION 3E: DEMAND FOR AND USAGE OF OTT CALLING AND MESSAGING SERVICES
OTT USERS
E

```
S3EQ1 <=3
```

3E.2. Which third-party Over-The-Top (OTT) app lication do you use on your mobile devices (sm artphone and tablet)?

## CHOOSE ALL THAT APPLY.

    !S3EQ2.Contains(12) || s3EQ2.ContainsOn7y (12)
    <font color="blue"> IF YOU SELECT NONE, IT MUST BE THE ONLY ITE M SELECTED</font>
multi-select
$\square$ WhatsApp $\square$ FacetimeSkypeWeChat
$\square$ iMessaging
$\square$ Facebook messenger
$\square$ Google meetSignal (sngl)TelegramMicrosoft Teams
$\square_{\text {Zoom }}$
$\square$ None
$\square$ Other (please specify) es (smartphone and tablet)?

3E.3. For what purpose do you use the third-pa rty OTT application(s) on your mobile device? (s martphone and tablet)

1 !S3EQ3.Contains(9) || S3EQ3.ContainsOn7y(9)
M1 <font color="blue"> IF YOU SELECT DON'T KNOW, IT MUST BE THE ON LY ITEM SELECTED</font>

3E.3B. For what other purpose do you use the $t$ hird-party OTT application(s) on your mobile de vice?

MULTI-SELECT
01Voice or video calls to other users of this application
$\square$ Voice calls to other mobile $n$ umbers in Trinidad and Tob ago
$03 \quad \square$ Calls to landlines in Trinidad and TobagoTele/video conferencingInternational calls
$\square$ Text/audio/video messaging services to other users of th is application
$07 \quad \square$ Messaging services to mobil e numbers abroad
$08 \quad \square$ Other (please specify)
$09 \quad \square_{\text {Don't know }}$

TEXT
S3EQ3B
S3EQ3

04

3E.4. How many MINUTES do you usually spend talking on third-party OTT application(s) (What sApp, Facebook, Skype) WEEKLY on domestic c alls?
single-select
S3EQ4
01 O Less than 20 minutes 3E.5. On average, how frequently do you use O
TT third-party application(s)?

SINGLE-SELECT
3E.6. On average, how many OTT messages do
you SEND daily?

| 01 | O Several times a day |
| :--- | :--- |
| 02 | O Once a day |
| 03 | O At least once a week |
| 04 | O Less than once a week |
| 05 | O Don't know |


| Single-select |  | S3EQ6 |
| :---: | :---: | :---: |
| 01 | Between 1 and 10 messages |  |
| 02 | O 11-50 messages |  |
| 03 | $\bigcirc 51$ to 100 message |  |
| 04 | O Over 100 messages |  |
| 05 | O Don't know |  |


| 3E.7. On average, how many OTT messaging se rvices do you RECEIVE daily? | SINGLE-SELECT |  | S3EQ7 |
| :---: | :---: | :---: | :---: |
|  | $01$ | Between 1 and 10 messages |  |
|  | $02$ | 11-50 messages |  |
|  | $03$ | $\bigcirc 51$ to 100 message |  |
|  | 04 | O Over 100 messages |  |
|  | 05 | O Don't know |  |
| 3E.8. Has your adoption of OTT call and/or mes saging services affected your usage of mobile services? | Single-select |  | S3EQ8 |
|  | $01$ | $\bigcirc_{\text {Yes }}$ |  |
|  |  | O No |  |
| 3E.9. How has your adoption of OTT call and/or messaging services affected your usage of mo bile services? | multi-select |  | S3EQ9 |
|  | $01$ | I have purchased a mobile S |  |
|  |  | IM card to be able to access |  |
| S3EQ8==1 |  | OTT services |  |
|  | $02$ | I make less domestic calls fr om my mobile phone |  |
|  | 03 | $\square_{\text {I make less international call }}$ |  |
|  |  | $s$ from my mobile phone |  |
|  | $04$ | $\square_{\text {I use less SMS/MMS }}$ |  |
|  | 05 | $\square$ I use more mobile data due |  |
|  |  | to OTT services |  |

3F.1. * Have you switched mobile service provid ers in the LAST 2 YEARS?

SECTION 3: MOBILE MARKET / SECTION 3F: COMPETITIVE DYNAMICS OF MOBILE MARKET

## PERSONS WHO SWITCHED

3F.2. Who was your previous mobile service pr ovider?
$\qquad$
——

3F.3. Which mobile plans did you subscribe to with your previous mobile provider?

CHOOSE ALL THAT APPLY.
$\qquad$
3F.4. What was the MAIN reason for switching f rom your mobile service provider?

multi-select
01
$\square$ Prepaid daily/weekly/month ly plans - i.e., you purchase a mobile plan that includes $c$ alls, SMS/MMS, and data for a specific time period
$\square$ Postpaid plans - i.e., you hav e a contract and pay a mont hly subscription charge
01 O Price offered by previous pr ovider was higher
02 O Non-price terms offered by previous provider (i.e., mont hly allowances, contract len gth, devices offered, close u ser groups, access to online content, etc.))
03 O Quality of service offered by previous provider
$04 \quad$ O Other (Please specify)
$05 \quad$ O Not stated

3F.5. How likely are you to switch from your mo bile service provider in the next one to two yea $r s$ ?
single-select
S3FQ5
01 O Certain
$02 \quad$ O Very likely

03 O Not sure/undecided
04 O Unlikely
$05 \quad$ O I will not change
3F.6. Which are the THREE MOST IMPORTANT f actors for you when choosing a mobile service provider?

PLEASE RANK RESPONSES.
3F.6B. What other factor was important for you
when choosing a mobile service provider?

S3FQ6. Contains(6)

3F.7. * Why are you unlikely to switch from you $r$ mobile service provider in the next one to two years?

E S3FQ5==4 || S3FQ5==5


3F.6B. What other factor was important for you
text
S3FQ6B
$\qquad$
multi-select
S3FQ7

01
$\square_{\text {I am happy with my current }}$ provider
$\square_{\text {I am not aware of any altern }}$ ative packages from my cur rent provider $\square_{\text {I am not aware of any altern }}$ ative providers for mobiles ervices available to me $\square_{\text {I do not consider the offers }}$ from alternative mobile pro viders better than my curre nt package
$\square_{\text {I consider there to be high b }}$ arriers to change my mobile service provider $\square$ Other (please specify)


[^0]:    IsAnswered(visitTimestamp) ? visitTimestamp.ToString() :
    "

[^1]:    And 1 other symbols [4]

[^2]:    E S3c1Q3==5

[^3]:    And 1 other symbols [3]

